



Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results

John Stoker

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MAKE EVERY CONVERSATION A REAL CONVERSATION THAT GETS RESULTS

In *Overcoming Fake Talk*, business communication guru John R. Stoker offers proven advice for turning challenging confrontations into rewarding exchanges that foster collaboration, improve performance, and achieve results.

"Overcoming Fake Talk is a thorough compendium of ideas, frameworks, examples, and actions to improve conversations. Stoker's four 'REAL' conversation skills and eight principles give the novice and master insights and guidelines for improving conversation." -- Dave Ulrich, Professor, Ross School of Business, University of Michigan; Partner, The RBL Group; and author of **The Why of Work**

"Great questions, great suggestions. . . . Bravo! I will put Stoker's ideas to use in my own practice." -- Beverly Kaye, founder and co-CEO, Career Systems International, and coauthor of **Help Them Grow or Watch Them Go**

"Adhering to and implementing these principles will dramatically increase your ability to communicate and improve your relationships in your professional and personal life." -- Hyrum W. Smith, cofounder, FranklinCovey

"An insightful blend of rock-solid theory accompanied by compelling examples of the huge distinction between real and fake communication." -- John H. Zenger, CEO, Zenger Folkman, and coauthor of **How to Be Exceptional**

"Stoker teaches true principles for getting Results, Respect, and great Relationships using REAL conversation." -- Brent D. Peterson, PhD, coauthor of **Fake Work**

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Why? Because this Overcoming Fake Talk: How to Hold REAL Conversations that Create Respect, Build Relationships, and Get Results is an unordinary book that the inside of the reserve waiting for you to snap this but latter it will zap you with the secret that inside. Reading this book adjacent to it was fantastic author who else write the book in such awesome way makes the content inside easier to understand, entertaining approach but still convey the meaning entirely. So , it is good for you for not hesitating having this anymore or you going to regret it. This amazing book will give you a lot of advantages than the other book get such as help improving your ability and your critical thinking method. So , still want to delay having that book? If I were being you I will go to the reserve store hurriedly.

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